



Onvisia Discernment™ Assessment

We build persistent, renewable institutional memory.

Relationship-centered insight. Institutional memory that endures.

One domain. Five weeks. Fixed fee. Lasting impact.

WHAT YOU GET

The Onvisia Discernment™ Assessment delivers a living, governed understanding of one domain—its processes, rules, relationships, risks, and leaves behind renewable institutional memory.

RELATIONSHIP-CENTERED INSIGHT
Captures how people, processes, rules, and systems actually work together across the domain.

PERSISTENT, RENEWABLE MEMORY
Codifies knowledge so it is retained, refreshed, and renewed as the organization evolves.

RISK & CONTRADICTION CLARITY
Exposes contradictions, gaps, and siloed risks—so leaders can act with confidence.

GOVERNED & AUDITABLE
Every finding is sourced, traceable, and governed for trust, compliance, and defensibility.

DECISIONS THAT COMPOUND
Enable faster, higher-quality decisions and better outcomes—now and over time.

HOW IT WORKS

One Domain. Five Weeks. Four Phases.

1. MOBILIZE Week 1



Kickoff, align scope, confirm stakeholders and boundaries, and establish the assessment plan.

2. CAPTURE Weeks 2–3



SME interviews, system & document harvest, rule elicitation, workflow observation. Ontology instance population begins.

3. ANALYZE Week 4



Identify contradictions, gaps, risks, and relationships. Map interdependencies and surface optimization candidates.

4. DELIVER Week 5



Executive readout, validated findings, and deliver six governance-ready deliverables.

ADJACENCY PROBE (INCLUDED)

We deliberately reach one spoke beyond the paid boundary to identify where your domain touches another—and what opportunities or risks live there. This reusable knowledge is discovered before any multi-month artifact exists.

SIX DELIVERABLES. BUILT FOR ACTION. DESIGNED TO ENDURE.

1



PROCESS MODEL
End-to-end workflows at the right level of detail.

2



RULE INVENTORY
Business rules, policies, and constraints captured in machine-readable form.

3



RELATIONSHIP MAP
People, roles, systems, vendors and data objects—how they connect and depend on each other.

4



RISK REGISTER
Contradictions, compliance risks and operational exposure identified and prioritized.

5



OPTIMIZATION PLAN
High-value improvements with impact, effort and sequencing guidance.

6



SYSTEM DELIVERED
A running ontology instance—yours to query, update and build on.

WHY IT WORKS

- ✓ **Built for the real world.**
Traditional deliverables are stale within months. Our memory persists and stays current.
- ✓ **TWENTY-FIVE YEARS OF ENTERPRISE PRACTICE.**
These engagements are not new to us — the platform is what makes what we learn persist.
- ✓ **Nobody owns the seams.**
We expose contradictions and blind spots across boundaries.
- ✓ **Rules live in people, not systems.**
We capture the real decision logic before it walks out the door.
- ✓ **AI with human in the loop.**
We create the machine-readable governance, lineage and policy context AI depends on.

WHY IT MATTERS (Typical 3-Year Impact)

	TIME SAVED Accelerated discovery, audit prep, onboarding and decision cycles.	5,000+ HOURS
	DIRECT COST AVOIDED External rework, audit findings, redundant systems and fees.	\$431K+ AVOIDED
	VALUE CREATED Faster decisions, improved compliance and higher quality at lower risk.	\$608K+ TOTAL VALUE
	PAYBACK Typical payback on investment.	~11 MONTHS

Typical results are modeled from 25 years of enterprise practice and refined using your own inputs.

INVESTMENT

DOMAIN ASSESSMENT

\$45,000

Fixed fee. High impact. Complete system delivered.

INCLUDES

- 5 weeks engagement
- Six deliverables
- Adjacency probe (included)
- Handoff, training and operator enablement

STEWARDSHIP (OPTIONAL)

\$6K – \$15K / month

Keep your knowledge current, governed and compounding in value.



FOCUSED SCOPE
One domain at a time. Fast, affordable, fundable.



PERSISTENT VALUE
Not a report. A running system that grows with you.



GOVERNED & SECURE
Access, rights and inferences controlled and auditable.



COMPOUNDING RETURNS
Each additional domain is ~25% faster and more valuable.



BUILT FOR AI
Structured context so your AI initiatives can succeed.

BUILT & TESTED FOUNDATION · RUNTIME IMPLEMENTATION UNDERWAY · HUMAN DECISION AUTHORITY REMAINS HUMAN



READY TO START?

Select a domain. Align on scope. We'll deliver in five weeks.

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Let's turn your knowledge into a lasting advantage.